

## **ISSUES TO CONSIDER WHEN SELECTING YOUR COMPLIANCE TESTER**

Before using “price only” to determine who will undertake your Compliance Tests, please consider the following important issues:

- Is your compliance tester fully approved by the Western Australian Radiological Council and can they show proof of their approval?
- Is your compliance tester also a Qualified Expert or do they have to seek advice from another person thereby introducing delays and in some cases having to repeat the tests costing additional money? Will they charge you extra in subsequent years for obtaining validation of their tests by a Qualified Expert? (HTCSA do not need to levy additional costs)
- Does the Qualified Expert have the necessary approvals and have **relevant industry experience** or are they only qualified academically?
- What **insurance cover** does your compliance tester have? Do they have insurance that will cover you if your equipment is damaged resulting in a potential loss of revenue?

eg how much revenue would you lose, if your X-ray unit / room was unavailable for two to three days and where could you recover these lost earnings from?

*nb: as the units are tested to close to maximum ratings as required by some of the test procedures, HTC do not insure against the premature failure of an X-ray tube – this is considered out of our control; however any damage resulting from accidental or inadvertent use of the unit is comprehensively covered by HTC.*

- Does your Compliance Tester’s quotation cover retesting costs?  
eg if a particular unit fails and requires service attention, an additional compliance test is required after the service engineer has completed the work. Has this been costed?
- Is your compliance tester independent, well respected in the industry and talk the same language as the service engineers?
- Is the company recommended by the major WA Dental Houses?
- Does your compliance tester also have a Service License enabling them to undertake simple repairs at the time of Compliance or will this be an additional charge?
- **Does your Compliance Testing organisation have qualified X-ray Service Engineers who will respond to your x-ray equipment problems and offer ongoing support? .**

Health Technology Consultancy complies with all of the above.

For any further information, please do not hesitate to contact HTC, telephone 08 9254 7060